



Start, Grow, & Master your Adherence Program with Medicine-On-Time

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About Medicine-On-Time

Medicine-On-Time, A CSS Health Company is a leader in adherence solutions that improve patient outcomes and increase pharmacy profitability. Our Pharmacy Services Division offers multi-dose and single dose compliance packaging solutions as well as marketing and business development services. Our Payer Services Division connects pharmacies to health plans and PBMs for clinical reimbursement opportunities





What We Offer

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Compliance Packaging Solutions

Service any patient & any market with single dose & multi-dose solutions designed to fit your needs.



Network and Services

Access clinical opportunities, mitigate DIR Fees, improve quality measures, & accelerate growth with our network & service offerings.



motNext Medication Adherence Software

Organize your adherence program & multiple package types all in one place with motNext.



Scan to see the video

MOT Complete

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The Complete Adherence Solution for Any Patient, Any Regimen, Any Time

Powered by motNext

Clinically Proven to Increase PDC Scores by 30% in poor performing patients.





The Complete Calendar Card

Medicine-On-Time Offers Single Dose Cards

short-term medications and more!

• The MOT Complete card can be prepared in a monthly or weekly calendar format in any day supply up to 35, color-coded by time of day, and customized to meet all patient needs.

Portable Dose Cup

• Detachable dose cups improve adherence for busy on-the-go lifestyles. Standard and high capacity options available for simple and complex medication regimens.



 Our single dose color-coded cards are designed to match and compliment the MOT Complete system. These cards are perfect for mid-cycle changes,



• Use MOT Complete without the plastic frame for your community customers!





Scan to see the video



CircuPack



The Next Generation of Medication Adherence

Powered by motNext

Powered by motNext software, CircuPack is a unique end-to-end medication adherence solution that offers accuracy and efficiency for your pharmacy and for your patients. Simplifying medication management has never been easier with this affordable semi-automated solution!

Barcode-driven workflow improves accuracy and efficiency, making CircuPack a simple and economical way to implement your adherence program.



The CircuPack Card

This compliance card has a unique round design and is easy to use for any patient. Color-coded by day and clearly labeled, this card also includes a QR code that works with the CircuPack Patient Reminder App for easy medication adherence.



The Patient Reminder App helps patients stay adherent by delivering an alarm when medications are due to be taken. The CircuPack App is available through the Apple App Store and Android Google Play. (Powered by PatchRX)



The CircuPack

See how the CircuPack system works from the pharmacy to the patient



Scan to see the video

C.A.R.E. Package Coming Dec. 2021

Pharmacists and technicians are performing at the top of their licenses, offering services that enhance patient care. What if you could complete the circle of care for your patients with a one-of-a-kind compliance package?

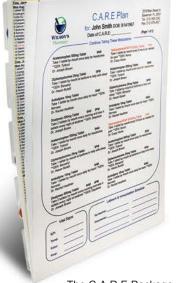
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One that not only helps your patients better manage their medications, but also enhances the communication between you, your patient, and their doctor?

Medicine-On-Time is proud to introduce the C.A.R.E. Package.

Powered by motNext, this card is the first of it's kind to combine features of proven compliance solutions with the personalized care only your pharmacy can provide.





What does C.A.R.E. mean?

Customizable - customize to meet each patient's needs

Adherence - improve patient adherence with the easy-to-follow calendar format

Recommendation - include pharmacist recommendations right on the package

Evaluation - use the C.A.R.E. Plan to evaluate patient progress and enhance communication

The C.A.R.E Package

C.A.R.E. Package Features

- Calendar Layout
- Removable Dose Cups
- Complete Pharmacy Consolidated Label
- Versatile Day Supply Options
- High Capacity up to 16 Unique NDCs
- Complete Patient C.A.R.E. Plan
- Color-Coded and Organized by Time
- Weekly or Monthly Layout Options
- Space for Pharmacy Logo, Messages and Coupons



MTM Pack Coming Dec. 2021

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MTM Pack is a low-cost solution that helps you improve medication management for your patients.



✓ Color-coded by dose time
✓ Low-cost solution
✓ Hand-pack and SynMed Automation Options available

Two label options:

- 7-Day option with 4 Dose Times: Morning, Lunch, Dinner, Bedtime
- 14-Day option with 2 Dose times: Morning, Bedtime

Join our Advanced Practice Network and receive MTM Pack at a an even greater reduced cost!

Multi-Dose Start-Up Solutions

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Medicine On Time

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Compliance Package

CLIEN

Filled With Confidence

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Medicine On Time offers solutions at all price points for any pharmacy. Our multi-dose starter solution is a great option for pharmacies starting or complimenting their medication adherence program.

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evening

9

bedtime

Sun

Mon

Tue

Wed

Thu

Fri

Sat

bedtime

The 7-Day, 4 Time Pass, Multi-Dose Start-Up Solution

evening

Patented Tear-Away for "Easy Pop" hand access and on your STITUE of your STINUE Contrast, State of the Stitute of State of the State of St

Our Compliance Package comes in standard and high-capacity blister options and is designed to help patients adhere to their medications. The weekly layout and organization of Morning, Noon, Evening, and Bedtime doses helps patients better follow their medication regimen.

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noon

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morning

morning

PLACE PHARMACY LABELS HERE

Your Adherence Partner

noon



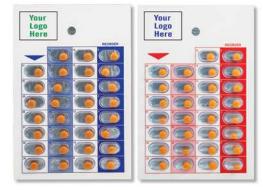
## **Single Dose Cards**

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#### Competitive Pricing, High Quality Products, Exceptional Service

Manufactured in the U.S. at our Medicine On Time facility, our products are made with the highest quality materials and meet class B specifications. We offer a variety of heat seal and cold seal solutions at competitive price points. Our array of products allow your pharmacy to increase your business with skilled nursing, assisted living, and correctional facilities while also complementing your multidose adherence program.





#### **Branding and Customization Available**

Cards can be customized to set you apart from your competitors and allow you to market your brand to your community and long term care facility care opportunities. (minimum guantities apply)

#### Featured Card The New Two Piece SynMed Automation Card

Our newest card is designed to meet the specifications of SynMed XF or Ultra robots produced by pharmacy automation partner, Synergy Medical (*A Parata Company*).

Manufactured in our state-of-the-art facility in Tampa Florida this card is designed to meet the highest quality standards in the industry. It is available in 30, 31 and 31 Cycle Fill variations including Medium and Large Blisters.







#### Medicine-On-Time Offers Single Dose Cards

Our single dose color-coded cards are perfect for mid-cycle changes, short-term medications and more! MOT Color-Coded Single Dose Cardswork great with the MOT Complete System.

## **Increase Profitability with Medicine-On-Time:**

#### A Result-Driven Program:

From 2019 to 2021 through a partnership with PSAO, Pharmacy First, Medicine-On-Time piloted a program with Germ's Thrift Clinic in Opelousas, LA. The goal of the pilot was to measure the financial impact Medicine-On-Time products and services could have on their business. The pharmacy achieved amazing results and we can do the same for you! Keep reading to learn more (and check out our Performance Program on page 11!)



#### Pilot - Phase 1

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#### **Increasing patient PDC Scores**

During the initial phase of the pilot, Pharmacy First measured the impact of Medicine-On-Time on Patient PDC scores. They measured PDC scores for patients for 6 months prior to starting Medicine-On-Time and for 6 months on Medicine-On-Time. The overall average increase in PDC scores for poor performing patients was 30.2%. Here is how the numbers broke down by disease state:

| Disease-Specific Treatment | Increase in PDC Score |
|----------------------------|-----------------------|
| Cholesterol                | 21.6%                 |
| Cardiovascular             | 30.9%                 |
| Hypertension               | 32.4%                 |
| Diabetes Management        | 40.9%                 |
| Mental Health              | 32.1%                 |

#### Pilot - Phase 2

#### Lowering DIR Fees

Phase 2 of the pilot focused on mitigating CVS Caremark DIR fees. From 2019 to 2020, Germ's Thrift Clinic's CVS Caremark DIR Fees moved from the highest end of the contract's variable range to the lowest end of the variable range, resulting in a significant decrease in DIR fees for the pharmacy.

#### **Increasing Performance Payout**

Medicine-On-Time's impact on PDC scores also increased the Performance Payout CVS Caremark makes available to pharmacies.

#### **Becoming a 5-Star Pharmacy**

As a result of Germ's Thrift Clinic's increased performance in all measures, the pharmacy increased its star rating from 3-Star to 5-Star within a matter of months!

From 2019 to 2020, Germ's Thrift Clinic's performance payout dollar amount increased 500%!



## **CSS** Health's Advanced Practice Network

As the practice of pharmacy continues to evolve, integrating a clinical model into your business is important for your patients and your pharmacy. Expanding clinical services allows you to contribute to the best possible outcomes for your patients, while also improving your bottom line.

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CSS Health's Advanced Practice Network (APN) is helping to advance the practice of pharmacy by offering reimbursement opportunities for clinical services. Through negotiated Health Plan and Payer contracts, CSS Health connects APN members to new cases, and new opportunities to practice at the top of your license.



## Special Offer on MTM Pack for Advanced Practice Network Members



According to the 2018 STOMPP Study that measured the impact of pharmacy services on medication non-adherence, combining MTM services with multi-dose packaging helps you achieve improved medication adherence rates for your patients.

CSS Health now offers discounts to APN members on our MTM Pack, making it easy and cost-effective for you to improve outcomes for your patients!

## **Marketing Services**

#### **Promote your Practice, Attract New Business**

Dedicated and results-driven marketing professionals work directly with your pharmacy staff to elevate your marketing program. We provide the tools and coaching you need to market your solutions and help you reach the target markets you value most.

As a Medicine On Time pharmacy you gain access to:

• Printable promotional materials

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- Digital assets for your website and social media
- Webinar series with marketing tips, training and guidance from experienced marketing professionals



## **Customer Support**

#### **Problem Solved**

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Our team of IT professionals and Nationally Certified Pharmacy Technicians answer phones live and work with your business to diagnose and resolve medication adherence issues with little to no downtime. They have extensive experience with medication adherence and workflow management. Your staff will receive training and support needed to implement and maintain a successful program.



# csshealth

## **Performance Program**

Pharmacy quality measures continue to play a key role in third party contracts and reimbursement. Understanding the financial impact and developing an effective adherence program is critical for success.

As your adherence partner, we have designed a program to help you achieve the following:

Improved workflow

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- Elevated Quality Measures
- Opportunity for financial gain
  - Lower DIR Fees
  - PBM Performance Payout Opportunities

Medicine On Time empowers your staff with the tools and knowledge they need to manage your performance program and take your business to the next level.



## **Star Technician Program**

Empower your star technician to lead your adherence program! We will provide the training and support they need to be successful.

#### The Star Technician Program Includes:

- Technician Adherence Workflow Training – with Certificate
- Technician Performance Program Training
  with Certificate
- Access to monthly webinars
- One-on-one consultation
- If 25 patients are set up on the system by 90 days – technician receives a \$100 gift card of their choice from Medicine-On-Time



### motNext

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## Software designed to help you streamline Your Adherence Program

- Organize medication adherence data for any patient
- Simplify compliance packaging, even for the most complex prescriptions
- Choose unlimited format possibilities for any patient in any care setting
- Choose from 40 reports, charting forms and lists that allow you to enhance patient care

motNext is "best in class" and continues to evolve to meet the ever-changing environmentand requirements pharmacies face today.





#### motNext

See how it can help you organize and improve your adherence program.

Scan to see the video

#### **Scalability and Automation**

Your adherence program should provide a low start-up cost and the ability to scale and grow with you. Medicine-On-Time partners with Synergy Medical, a Parata company to bring you an automationsolution that grows with you. Synergy Medical offers full automation for Medicine-On-Time packaging solutions on their SynMed XF and Ultra robots. Medicine-On-Time members can seamlessly transition from manual filling to full automation.





## **Medicine-On-Time Partners**

## **Offering Member Programs**



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## **Pharmacy Operating System Integrations**















## Rethink what your Adherence Partner can do for your Pharmacy



Visit our Website